

**Harel Mallac Technologies is recruiting**

**Solutions Architects**

**About Harel Mallac Technologies**

Harel Mallac Technologies (HMT), a subsidiary of Harel Mallac Group, is a leading ICT company in the Indian Ocean & African continent since 34 years. It provides Technology Solutions & Services to clients across industries locally & regionally. In line with its expansion strategy, HMT is looking out for key talents and professionals to leverage on emerging technologies for its business development.  
  
**Job responsibilities:**

* Perform technical write up of proposals and calculates costing of solutions upon request of client;
* Send proposals to clients for approval and answers queries of clients;
* Prepare projects and implementation plans set on a phase basis so as not to disrupt the client’s place;
* Conduct regular meetings with client to decide upon implementation procedures and for progress monitoring;
* Ensure the sound operation of the newly implemented system by running several tests for proof of successful implementation;
* Run proof of concept for the pre sales;
* Provide assistance to clients by training them in the effective usage of the implemented business solution;
* Conduct training for sales department for familiarizing personnel to the different business solutions provided by the team for marketing purposes;
* Train personnel in implementation and support of networking, infrastructure and security;
* Keep track of new products / solutions entering the market by maintaining constant and continuous contact with suppliers;
* Conduct research upon request of client concerning new requirements of interest to client;
* Perform research to update presentation and demos to be conducted at client’s place;
* Monitor the life cycle of product and services;

**Skill & Competencies required:**

* Hold a Bachelor Degree in Computer Science or Computer Engineering or equivalent;
* Have specific Certification in respective line of solutions being marketed;
* Have an excellent interpersonal, communication and analytical skills;
* Have an excellent customer service;
* Have a good written and spoken English and French;
* Hold a minimum of 5 years of working experience in a similar position or as a Computer Engineer in a dynamic business environment;

**Employment Type:** Permanent and full-time

**Closing Date:** 31st May 2022

**Contact:** [hmt.talents@harelmallac.com](mailto:hmt.talents@harelmallac.com)

Only successful candidates will be called upon for interview.

Harel Mallac Technologies is an Equal Opportunity Employer.

Please consult our Privacy Notice on [www.harelmallac.com](http://www.harelmallac.com) to know more about the way in which we use your personal data.

**Harel Mallac Technologies Ltd**

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